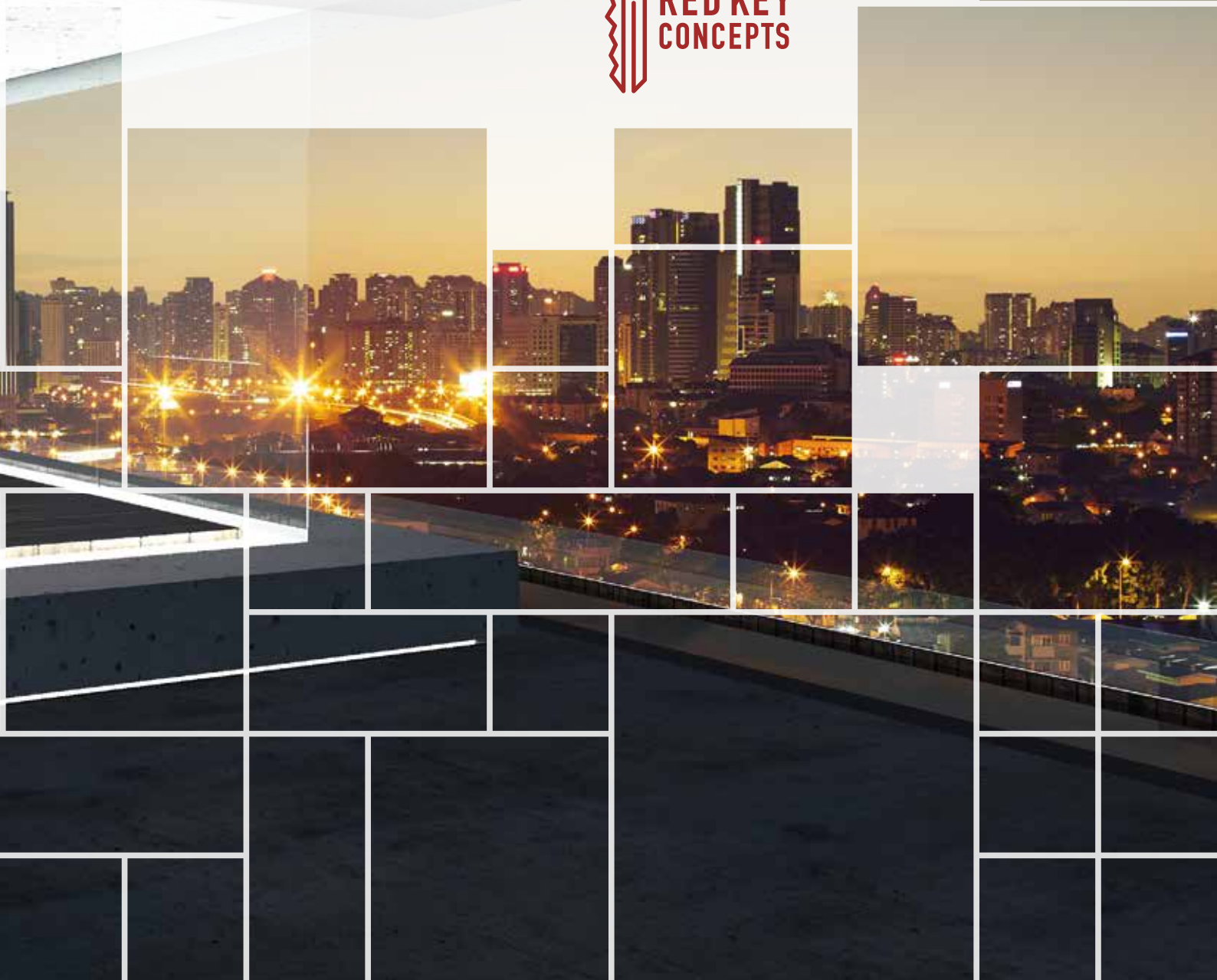


**DESIGN & BUILD LTD**



**RED KEY  
CONCEPTS**



## ABOUT RED KEY CONCEPTS

Since the formation of Red Key Concepts in 2016 by Chris Gremo and Charley Gremo-Gilham, we have steadily built up a reputation as a proactive, transparent and professional building Construction Management firm, offering a full building contracting service which we very much take pride in. Our aim is to build on this to ensure we exceed our clients and subcontractors expectations, enabling them to grow along side us and make the build process an enjoyable and successful one.

To date, the main bulk of our business is structured so that it allows us to be very competitive in both price and delivery of the variety of builds we are working on within the public, commercial and private sectors. We have achieved this by offering a very structured but transparent model where we work with the client and QS to ensure the costs are scrutinised and controlled.

On the back of the success of this 'open book' business model we recognised there was also a need for a traditional contract solution. We, as a company are committed to each and every project from conception to delivery and being in an advantageous position now to offer prospective clients both business models we can identify the best possible solution for their construction and development needs by truly understanding their requirements.



## BENEFITS OF THE DESIGN & BUILD MODEL

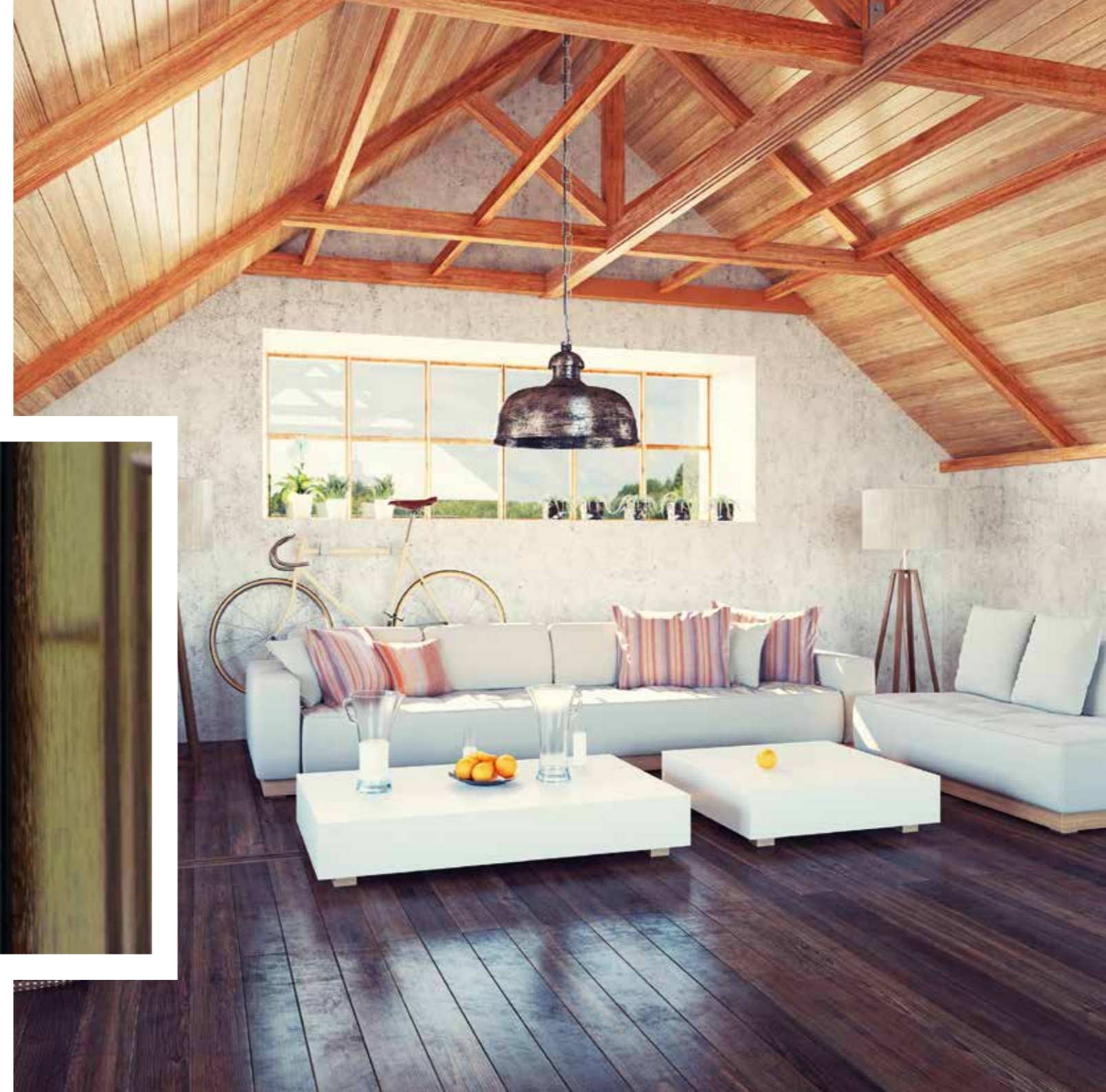
Design and Build is a project delivery system used in the construction industry. It is a method to deliver a project in which the design and construction services are contracted by a single entity known as the design-builder or design-build contractor.

Based on our combined 20 years experience of working within the construction industry we can confidently identify the following benefits for our clients by instructing us to be their Design-Build Contractor:

This business model is designed for the construction projects where we the contractor carries out both the design and the construction work. By being involved at such an early stage we can proactively put the best possible team together being able to communicate instantaneously at every level which in turn speeds the whole process up, improving our/the clients project schedule.

The 'fixed price' offers clients the cost certainty from day one so we would not only oversee the design and build to ensure that the costs are kept within budget but also have the ability to report on the costs at any stage should the client so wish.

By having control of the project we can monitor and ensure that the team all work together for a successful delivery of a completed project. You as the client will be kept fully updated but we take away the day to day hassles and stress that are often associated with the construction process.





A fixed price strategy is an approach where we establish a set price for each client regardless of the actual time and materials used for a project.

We as the “design-builder” work closely with a design professional (architect, engineer, architectural technologist or other professional designers) to ensure the entire structure of the team compliments your construction project needs.

The ‘Design and Build’ model can be advantageous in terms of time as it allows the overlap of design and construction reducing the overall project delivery time.

In terms of cost, it allows you as the client a certain amount of control as we the contractor generally agree to take on responsibility for the design and construction for the pre-agreed price.



## HOW CAN 'RED KEY CONCEPTS DESIGN & BUILD' WORK FOR YOU?

'Red Key Concepts Design and Build Ltd' are able to offer you the client a traditional main contractor service. We operate a highly professional policy in all aspects of what we do to ensure that the project is delivered at cost by a team of skilled and experienced Sub Contractors and Suppliers, under the strict guidance of the Red Key Management Team.

It is inevitable on any project, that there will be variations and additional works. As a traditional Main Contractor we would look to manage these by proactively finding solutions and reporting such elements immediately and suggesting ways to mitigate affects on programme and budget rather than look to profit from them.



## RED KEY CONCEPTS IN THE COMMUNITY

Our nominated charity to support at Red Key Concepts is The Pilgrims Hospices and our Red Key Runners team were thrilled to have taken part in the Folkestone half marathon in 2018 and raise in excess of £3,000 in sponsorship.



We are delighted to be the official sponsors of the SMS under 15 football team.



We are also proud sponsors of Canterbury Rugby Club and, in addition, player Will Hilton for all home and away matches.



We are delighted to be Layla's main sponsor and assist her in every element of her Athletics career.



Red Key Concepts took part in the annual Canterbury Bike Ride in aid of many fabulous local charities. 50 miles completed!

We look forward to celebrating the Canterbury Festival this year as Corporate Member sponsors.



Shortlisted for BITA: Fastest Growing Company in 2018



For further information on the work of Red Key Concepts please call us on: **01227 649 030** or email: [charley@redkeyconcepts.com](mailto:charley@redkeyconcepts.com)

For regular updates on our ongoing projects and exciting job opportunities please visit:

- [www.redkeyconcepts.com](http://www.redkeyconcepts.com)
- [www.facebook.com/redkeyconcepts](https://www.facebook.com/redkeyconcepts)
- [www.twitter.com/redkeyconcepts](https://www.twitter.com/redkeyconcepts)
- [www.instagram.com/redkeyconcepts](https://www.instagram.com/redkeyconcepts)

## DESIGN & BUILD LTD

Suite F5  
Clover House  
John Wilson Business Park  
Whitstable CT5 3QZ  
T +44 (0)1227 649 030

